

Getting straight to the facts

HPE Financial Services

Sustainability statistics

Every year, our Technology Renewal Centers around the world:

- Process for remarketing over 2.8 million devices on average
- Wipe data from over 800,000 storage units on average
- Safely and responsibly recycle 11 million pounds of material
- Align to sustainability and environmental initiatives

76% of HPE Financial Services business is from repeat customers.

We charged just **0.013** total damage billing in FY14, globally.

We remarket before recycle, and can help you navigate through over **163** data security and environmental laws.

We align with over **10** industry-standard procurement systems like Ariba, Adquira, WWAF, SAM, Paymode, Paymodex, Ketera, Covisant, E-plus and others.

Customers have **24/7** online access to portfolio and billing details.

Contact your local HPE Financial Services Representative.



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Organization profile

HPE Financial Services delivers investment solutions that can help maximize the full potential of IT to help create better business outcomes. Providing flexible services and capabilities that support the entire IT lifecycle, we partner with customers globally to help build investment strategies that enhance business agility and control to scale technology with speed and confidence.

Leading the way

The New Style of Business is changing the way business is done. To take maximum advantage of these changes, businesses need an investment strategy that fuels their IT strategy. Access to technology on terms that align to business needs is critical and will involve a thoughtful approach, requiring finance and IT integration. We are uniquely positioned to help customers by providing:

- Investment solutions that enhance business flexibility and agility
- Investment expertise on a globally consistent basis
- The capability and control to scale technology with speed and confidence
- New consumption models to adapt to changing needs

We help customers build IT investment strategies that support transformation and the ability to deliver on business goals.

By the numbers

- \$12.3 billion in portfolio assets
- For Q4 2015, revenue of \$802 million USD
- Delivered \$87 million USD in operating profit, 10.8% of revenue
- Volume was up 5% in constant currency year-over-year with strength in the direct business
- Over 1,200 employees worldwide and does business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

“[HPE Financial Services] helps customers bridge the business demands put on IT by offering an investment strategy aligned to the customer’s evolving business needs.”

— Meg Whitman, Canals Channels Forum 2014

Learn more at
hpe.com/hpefinancialservices

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